



RATE LOCK POLICY & PROCEDURES

- Rate Sheets** Rate Sheets are distributed every day (a.m.) via fax and/or email to all offices [brokers, loan offices, email, web]. Rate sheet changes may occur during the business day. Rate sheets will again be distributed. Rate Sheets are subject to change without notice based on market fluctuation and loan scenario changes.
- Lock Hours** Loans may be locked Monday through Friday at the following times:
9:00 a.m. to 4:00 p.m. PST
- Lock Periods** MCFI will offer lock-in protection for its customers for the following time periods:
- 15 Day Lock (limited only to “clear to close” status)
 - 30 Day Lock
 - 45 Day Lock
 - Lock periods longer than 45 days are prohibited but the option to extend a 45 day lock at standard fees is available.
- Lock Procedure** MCFI’s Submission Policy prohibits Loan Officers/Processors from committing to a rate and point guarantee and not completing the submission package for that particular application. An incomplete submission increases MCFI’s exposure to interest rate risk and may result in extensive losses to MCFI. A Loan Officer/processor’s failure to complete their submission package does not excuse him/her from honoring a commitment if rates increase, nor delivering at the original rate and points if rates decrease.
- Lock requests must be requested on-line (by authorized broker personnel) via the Optimizer system. The broker office is responsible for managing new & existing lock registrations. MCFI (operations & sales) personnel are not responsible for managing a broker company’s pipeline.
- Complete loan application package must be received at MCFI no later than five (5) business days from registration.
- If a complete loan application package is not received by the 5th day of registration, the loan may/will be subject to cancellation.



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- Loans with locks cancelled due to late delivery must be re-locked. Price will be set as described below.

Pre-lock Procedure

Generally, MCFI requires a complete submission prior to securing a locked rate. However, select programs are allowed the opportunity to PRE-LOCK upon successful registration. **Please see page 6 for additional information regarding available programs and minimum lock periods.**

Successful registration requires a FNMA3.2 upload for program eligibility. Registered pre-locked loans are allowed up to **5 calendar days (w/ a 12pm cut-off on the 5th day)** to complete their submission package. Failure to meet the submission deadline will result in either the lock cancellation or worse-case pricing as determined by current market after the 5th day.

- Lender Issued LE- Initial LE must be disclosed within 3 business days
- Broker Issued LE- Full package must be uploaded within 5 business days

Note that ALL locks are secured by borrower's (&/or co-borrower's) information (SS#) & NOT by the property address (i.e. In the event that a new application for the same borrower is registered in the system, the original lock will be applied & compared to current market for worse-case determination). The new lock will be dated upon time of registration.

Some non-delegated programs may require investor approval prior to lock.

Lock Expirations

If a customer has a rate lock that has passed its lock expiration date or the lock was cancelled because the loan was not delivered by the required date and the customer wishes to initiate a new lock, the price is calculated as follows:

AGENCY FIXED (FNMA/FHLMC) & FHA PROGRAMS:

- Price will be set by comparing the immediate price on the day the loan was originally locked-in to the current day's price and taking the worst price for the same lock period, i.e. original lock = 30 days, re-lock = 30 days. The lock period may be upgraded [from 45 day to 30 day, or 30 day to 15 day (if "clear to close")] once the lock has been expired for a minimum of 30 days.
- If the lock has been expired for at least 30 days, the loan will be re-locked at the current market.



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ARM, JUMBO & PORTFOLIO PROGRAMS:

- Subject to either worse case pricing or extension fees as determined by the lock desk.

Re-Lock Process

Locked loans that have passed their lock expiration dates or loans with locks cancelled because the loan application package was not delivered by the required date, may be re-locked by e-mailing lock@mcfunding.com.

Lock Extensions

It is MCFI's policy to close loans prior to their lock expiration dates, with the understanding that for a variety of reasons, loans will not always close during the original lock in period. Lock in extensions, or re-locks on loans that have expired, are granted to curb the cost associated with fallout. Extensions and re-locks cost MCFI money and every step should be taken to limit their use. When requesting an extension or re-lock, proper procedures must be followed.

Standard Extension Fees:

- 0.125- 2 business days
- 0.250- 5 business days

Extension requests must be received before 4 PM on the day of expiration.

All lock extension requests must be submitted via e-mail to lock@mcfunding.com.

Lock extensions are not available when the lock has expired



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Lock Renegotiations

Lock renegotiations must meet the following criteria:

1. Broker's commission may not increase from original locked in price.
2. Loan must be approved and/or READY for DOCS. Any others would be on a case by case with a certainty of closing based on credit.
3. Rate renegotiations are not automatically applied & must be requested via e-mail to lock@mcfunding.com.
4. Similar to lock requests, only brokers & their authorized personnel are permitted to send rate-renegotiation requests.
5. Renegotiations are subject to a 0.500 relock fee
6. Renegotiations are limited only to AGENCY FIXED (FNMA/FHLMC) and FHA products.
7. A renegotiation does not change the existing lock expiration date. Additional extension(s) may be subject to standard extension fees.

If a lock renegotiation request qualifies by meeting above described requirements and is approved by the lock desk, MCFI will allow the Borrower to execute a new lock at current market at the original lock period.

Midday Price Change

Volatility in the mortgage backed securities market may require Secondary Marketing/Capital Markets to issue revised pricing (up or down) during the day. Lock Desk will notify its brokers of a midday price change by email.

- Price change is effective immediately upon Optimizer price engine update
- On-line lock requests will be suspended until rate & premiums are updated.
- It is incumbent upon the Loan Officers/Account Executives to stay up to date with current market conditions and posted rates and prices, especially prior to any consultation with a potential Borrower.



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Program Changes

When a customer wishes to change loan programs after the loan has been locked-in, the following applies:

- All loan program changes must be re-locked with Secondary Marketing.
- DU & LP program changes w/ the same type & term will retain pricing from the original lock date.
 - Program changes from 30/20 year term to 15/10 year term will be subject to worse case pricing
- Program changes from AGENCY FIXED/ARM to FHA (or vice-versa) will be subject to current market pricing
- Changes from Fixed to ARM or vice-versa will be subject to worse-case pricing (regardless of lock expiration)
- Changes to or from JUMBO/PORTFOLIO programs will result in a new lock priced at current market

Lock Cancellation

Locked-in loans where MCFI has not received a complete loan application package within five (5) business days after the lock request, are subject to worse-case and/or cancellation.

Cancellations

Exposure to interest rate risk is unacceptable on cancelled loans. The integrity of MCFI's pipeline is extremely important in controlling MCFI's interest rate risk and as a tool for pricing competitively. Proper management of MCFI's position can only be done if our pricing desk has accurate information about the amount of loans with guaranteed rate and points. Each Account manager is responsible for the regular review of loans in process, the canceling of loans that have been declined, or withdrawn. The pipeline should be reviewed daily and inactive loans purged from the system immediately.



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LOAN PROGRAM	PRE-LOCKS?	MINIMUM STATUS TO LOCK	LOCK CUT-OFF (PST)	EXTENSION FEES
AGENCY FIXED & ARM (AGN, LP, HB, SC, CF, CFHB, AGNP, HBP, CONF, HR, HRHB, HP, SCHP, MAX, MAXHB, HLTVC, HLTVB, HI)	✓	Registered	4 PM	0.125- 2 business days 0.250- 5 business days
GOVERNMENT (FHA, VA)	✓	Registered	4 PM	0.125- 2 business days 0.250- 5 business days
PLATINUM JUMBO (PJ)	✓ (45 days only)	30 day lock @ "Submitted" or further	2 PM	0.125- 7 days
DIAMOND JUMBO (DJ)	✓ (45 days only)	30 day lock @ "Submitted" or further	4 PM	0.250- 7 days
SILVER JUMBO (SLJ) ALL DOC TYPES	✓ (45 days only)	30 day lock @ "Submitted" or further	4 PM	0.125- 7 days (30 days max extension)
SILVER CORE (SLC) ALL DOC TYPES	✓ (45 days only)	30 day lock @ "Submitted" or further	4 PM	0.125- 7 days (30 days max extension)
ULTRA JUMBO (UJM, UJDU)	×	30/45 day lock @ "Approved" or further	4 PM	0.125- 7 days (30 days max extension)
EXPANDED PRIME (EP)	×	30/45 day lock @ "Approved" or further	2 PM	0.125- 7 days (14 days max extension)
EXPANDED PLUS (XP)	×	30/45 day lock @ "Approved" or further	2 PM	0.125- 7 days (14 days max extension)
INVESTOR SOLUTION (IS)	×	30/45 day lock @ "Approved" or further	2 PM	0.125- 7 days (14 days max extension)
RAPID INVESTOR (DCR)	×	30/45 day lock @ "Approved" or further	4 PM	0.125- 5 days (30 days max extension)
PRIME PORTFOLIO (PRIME)	×	30 day lock @ "CTC" or further	4 PM	0.125- 7 days 0.250- 15 days
SIMPLY STATED (SS)	×	30 day lock @ "CTC" or further	4 PM	0.125- 7 days 0.250- 15 days
EZ-ELITE (EZE)	×	15 day lock @ "CTC" or further	2 PM	0.150- 7 days
MEGA VOE PORTFOLIO (MVP)	×	30/45 day lock @ "Approved" or further	4 PM	0.125- 2 business days 0.250- 5 business days

*15 day locks exclusive to "Clear to Close" status

**45 day locks:

- Agency/Government: 0.25 hit to 30 day price
- Jumbo: see rate sheet for pricing